

Better Health Plans

STATISTICS	Year Ending 12/31/98	Year Ending 12/31/99	Year Ending 12/31/00	6 Months Ending 12/31/01
TennCare Enrollees at 9/30/01				40,150
TennCare Enrollees at the end of the period				40,910
Avg. TennCare Enrollees				40,530
Number of grievances				2,366
Number of malpractice claims				0
Number of years in existence				1
CSA Regions served				Northwest Southwest Shelby
Certification/Accreditation				

FINANCIAL HIGHLIGHTS

ASSETS				\$18,755,020
LIABILITIES				\$15,611,817
TOTAL NET WORTH				\$3,143,203
NET WORTH REQUIREMENT				\$2,956,800*
NET INCOME FROM TENNCARE OPERATIONS				\$172,254
NET INCOME FROM OTHER SOURCES				
TOTAL NET INCOME				\$172,254
MEDICAL AND HOSPITAL EXPENSES FOR TENNCARE OPERATIONS				\$29,819,531
OTHER MEDICAL AND HOSPITAL EXPENSES				
TOTAL MEDICAL AND HOSPITAL EXPENSES				\$29,819,531
TENNCARE REVENUE				\$35,284,775
OTHER REVENUE				
TOTAL REVENUE				\$35,284,775
ADMINISTRATIVE EXPENSE FOR TENNCARE OPERATIONS				\$5,210,320

OTHER ADMIN EXPENSE	
TOTAL ADMIN EXPENSE	\$5,210,320
FEDERAL TAX EXPENSE	\$82,670
RATIO OF TENNCARE MEDICAL EXPENSE TO TENNCARE REVENUE	85%
RATIO OF TENNCARE ADMINISTRATIVE EXPENSE TO TENNCARE REVENUE	15%
RATIO OF OTHER MEDICAL EXPENSE TO OTHER REVENUE	N/A
RATIO OF OTHER ADMINISTRATIVE EXPENSE TO OTHER REVENUE	N/A

*BHP's net worth requirement has been increased above the statutory minimum to reflect anticipated premium revenue.

Note: This information was compiled from unaudited NAIC filings and other unaudited sources.